

LOS ANGELES

Middle Market Digest

Middle Market Digest: Southwest

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NEW & NOTABLE

ORANGE COUNTY—**Revere Capital** has hired **Sarah Woodward** as a SVP with responsibility for commercial real estate loan originations throughout Southern California. With an office in San Francisco, it is the first time Revere Capital has established a base of operations in the southern half of the state. Woodward brings 30 years of experience to the firm, including strategic and opportunistic commercial real estate investment and finance, project feasibility and valuation analysis, bank and borrower workout solutions, risk-mitigating structured finance, and NMTC financing. She formerly worked as VP and regional manager of the Orange County office of **Fremont Investment & Loan**, where she oversaw over \$4 billion in structured repositioning and construction loans in Southern California from 1995 to 2007. Since that time she has assisted several significant clients in sourcing and structuring creative debt solutions for all property types in the Southwest U.S.